

# Micron Technology Financial Conference Call

## First Quarter of Fiscal 2010



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# Safe Harbor

During the course of this meeting, we may make projections or other forward-looking statements regarding future events or the future financial performance of the Company and the industry. We wish to caution you that such statements are predictions and that actual events or results may differ materially. We refer you to the documents the Company files on a consolidated basis from time to time with Securities and Exchange Commission, specifically the Company's most recent Form 10-K and Form 10-Q. These documents contain and identify important factors that could cause the actual results for the Company on a consolidated basis to differ materially from those contained in our projections or forward-looking statements. These certain factors can be found at <http://www.micron.com/certainfactors>. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of the presentation to conform these statements to actual results.

# Ron Foster

## CFO and VP of Finance

# Financial Summary

Dollars in millions, except per share	Q1 – 2010	% of Sales	Q4 – 2009	% of Sales
Net sales	\$1,740	100%	\$1,302	100%
Gross margin*	443	25%	169	13%
Restructuring credits (charges)	1		(12)	
Operating income (loss)	201	12%	(49)	-4%
Income tax (provision) benefit	7		13	
Net loss attributable to noncontrolling interests	2		14	
Net income (loss) attributable to Micron shareholders	\$204	12%	(\$100)	-8%
Diluted earnings (loss) per share	\$0.23		(\$0.12)	
Shares in diluted EPS calc	1,000.7		844.3	

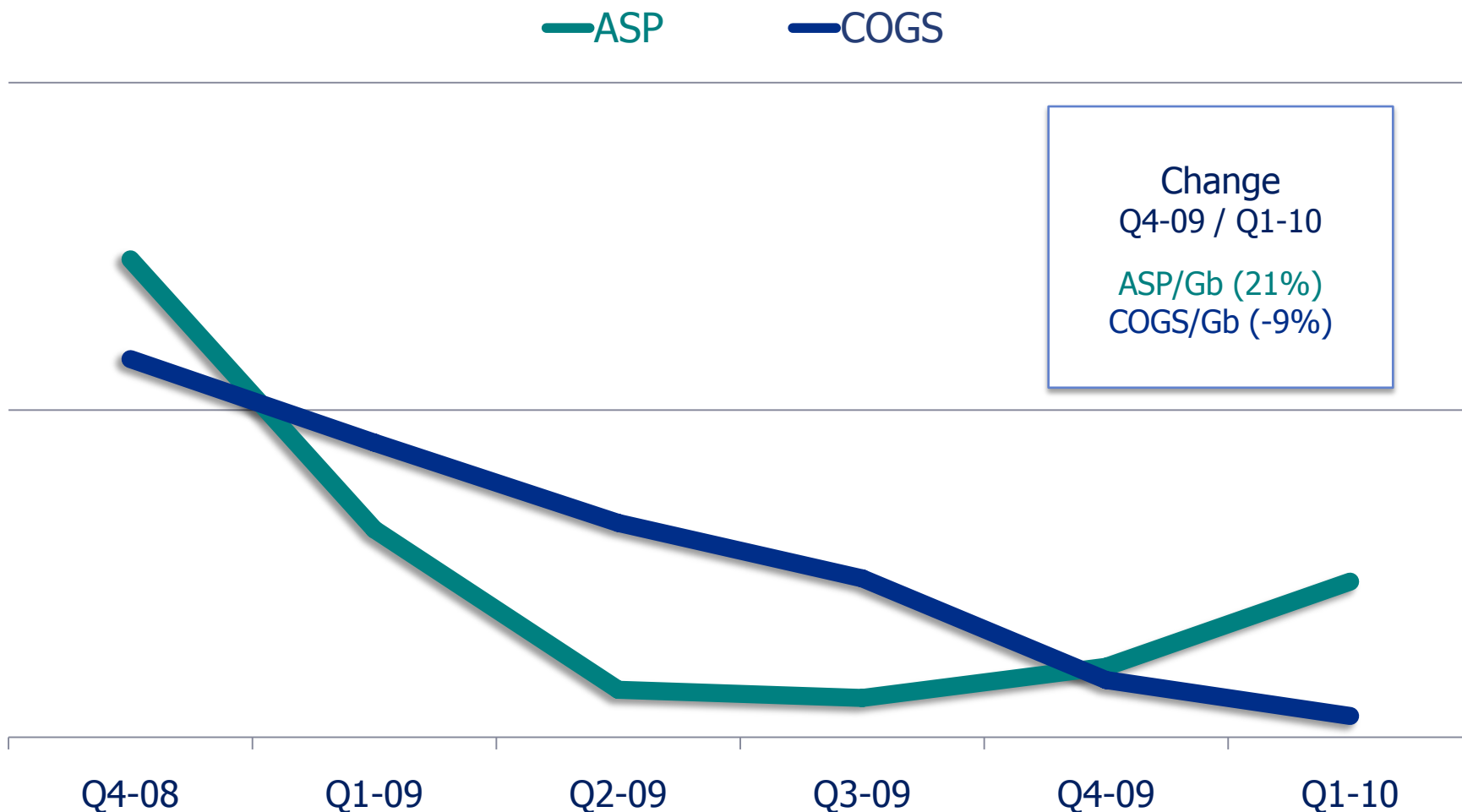
\*Including NRV

# Effects of New Accounting Standards on 4Q-2009

Dollars in millions, except per share	Recast	As Presented	Change
<b>Net sales</b>	<b>\$1,302</b>	<b>\$1,302</b>	-
<b>Gross margin*</b>	<b>169</b>	<b>170</b>	(1)
<b>Restructuring credits (charges)</b>	<b>(12)</b>	<b>(12)</b>	-
<b>Operating income (loss)</b>	<b>(49)</b>	<b>(49)</b>	-
<b>Income tax (provision) benefit</b>	<b>13</b>	<b>13</b>	-
<b>Net loss attributable to noncontrolling interests</b>	<b>14</b>	<b>14</b>	-
<b>Net income (loss) attributable to Micron shareholders</b>	<b>(\$100)</b>	<b>(\$88)</b>	(\$12)
<b>Diluted earnings (loss) per share</b>	<b>(\$0.12)</b>	<b>(\$0.10)</b>	(\$0.02)
<b>Shares in diluted EPS calc</b>	<b>844.3</b>	<b>844.3</b>	-

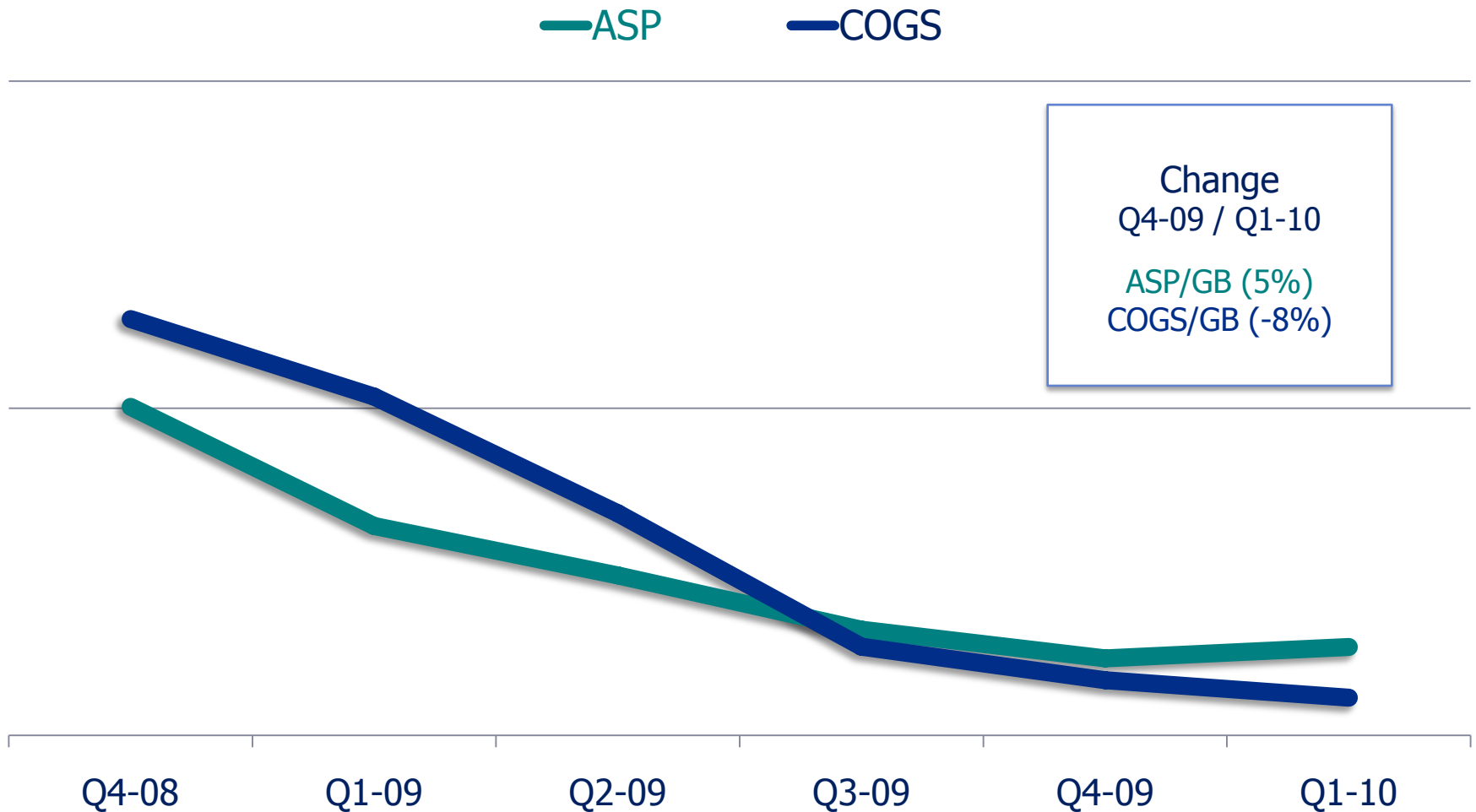
\*Including NRV

# Micron DRAM ASP & Cost Trends



Note: COGS/GB excludes NRV and idle facility costs

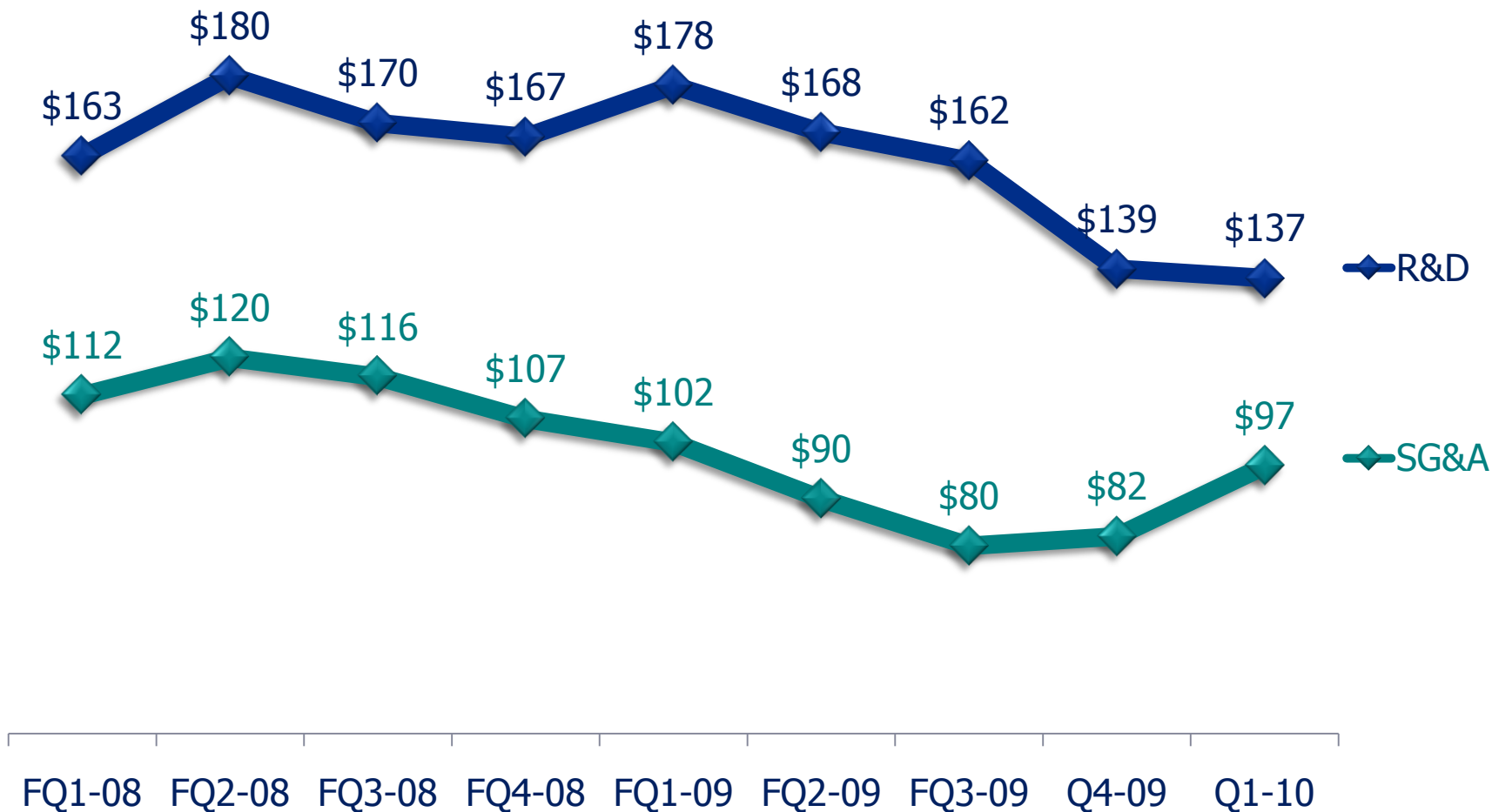
# Micron NAND ASP & Cost Trends



Note: COGS/GB excludes NRV and idle facility costs

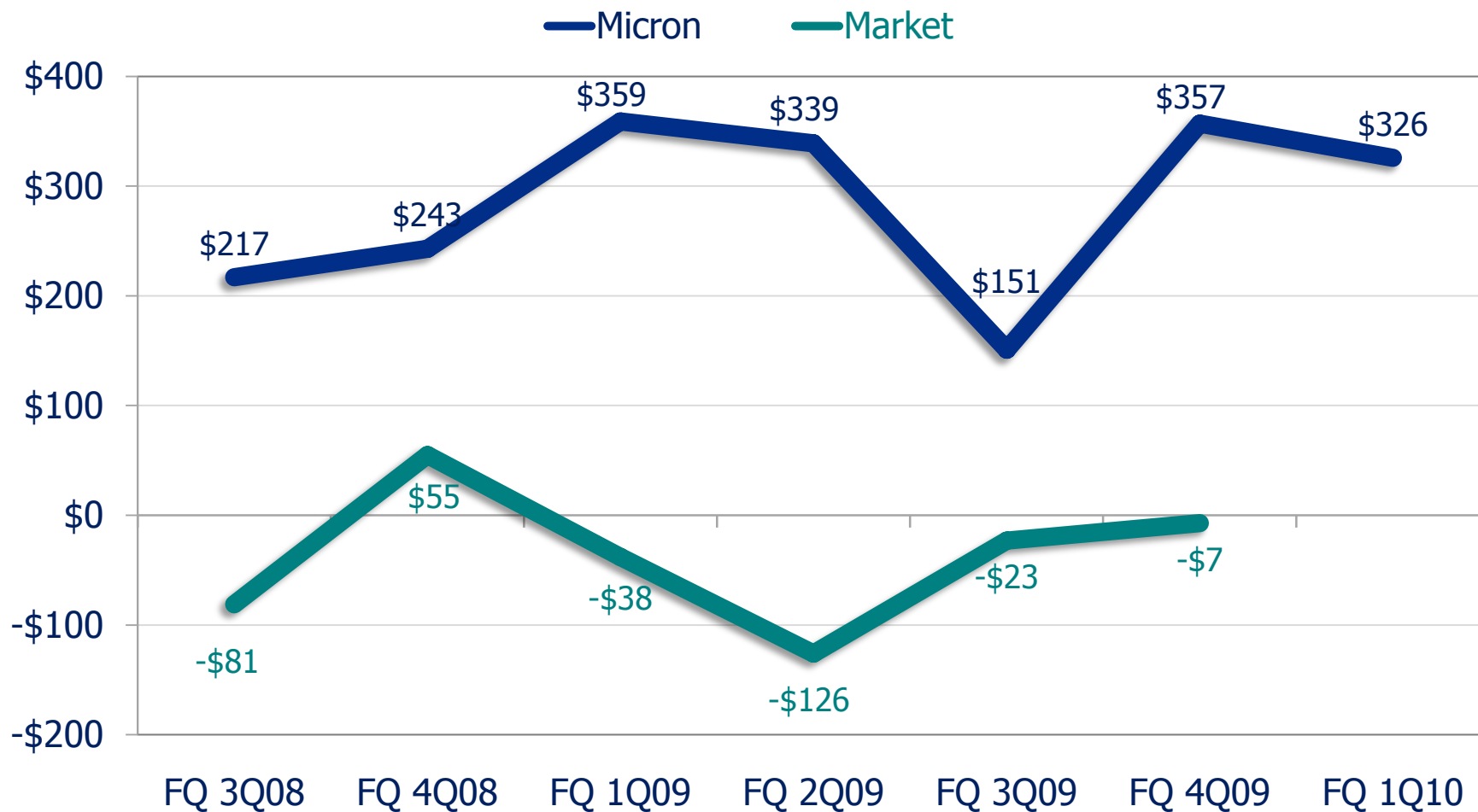
# Operating Expenses

Dollars in Millions



# Cash Flow From Operations

(Millions of US\$) Micron Fiscal Quarter



\* All competitor data based on closest calendar quarter, Micron data based on fiscal quarters

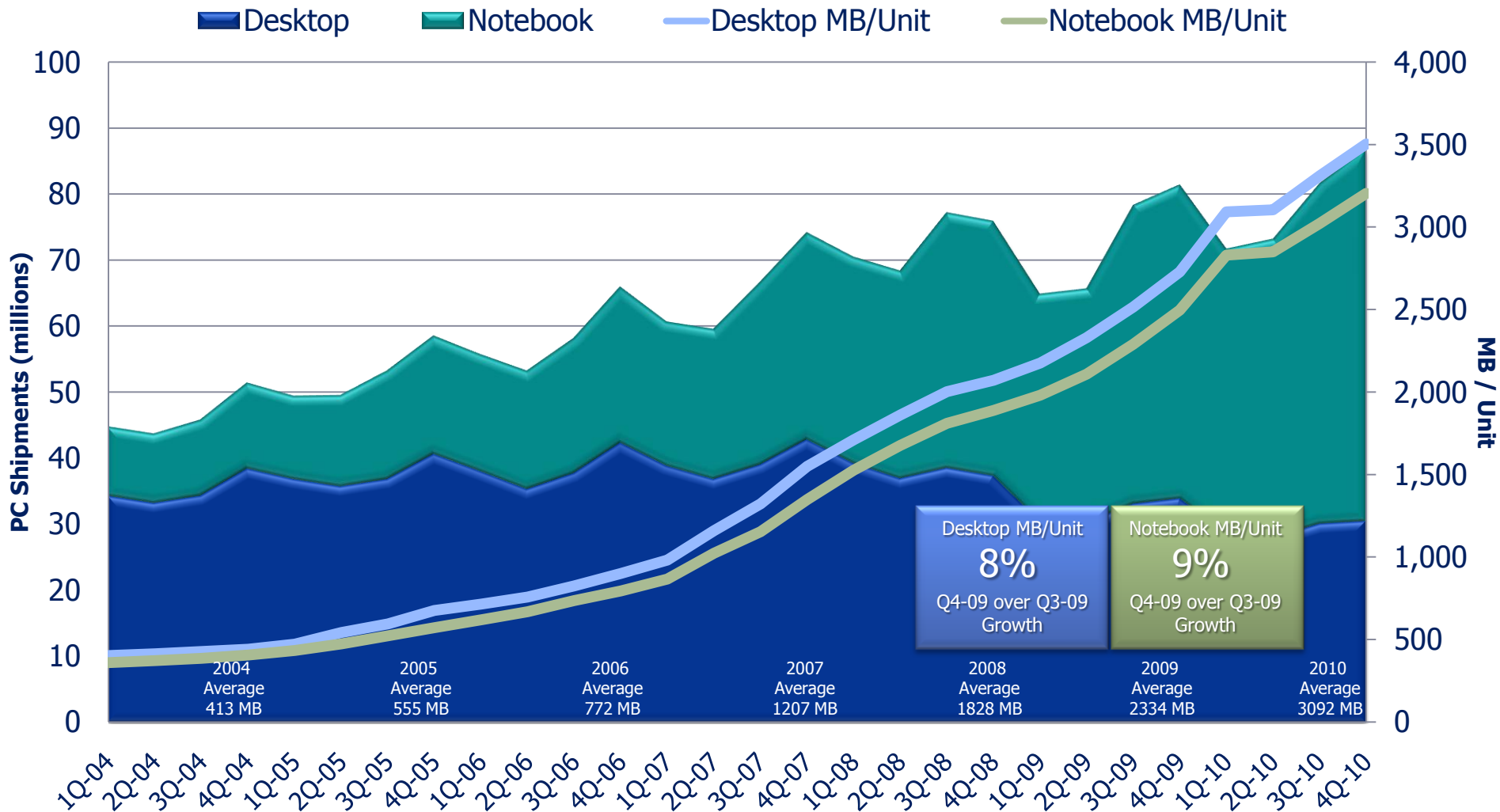
Source: Company Data, Finance Strategy Group

Competitors: Elpida, Hynix, Inotera, Nanya, Powerchip, ProMOS, Winbond  
Represented by a simple average of competitors' respective operating cash flows

# Mark Adams

## VP of Sales

# PC Unit Shipments vs. PC Memory Content



All data is in calendar quarters

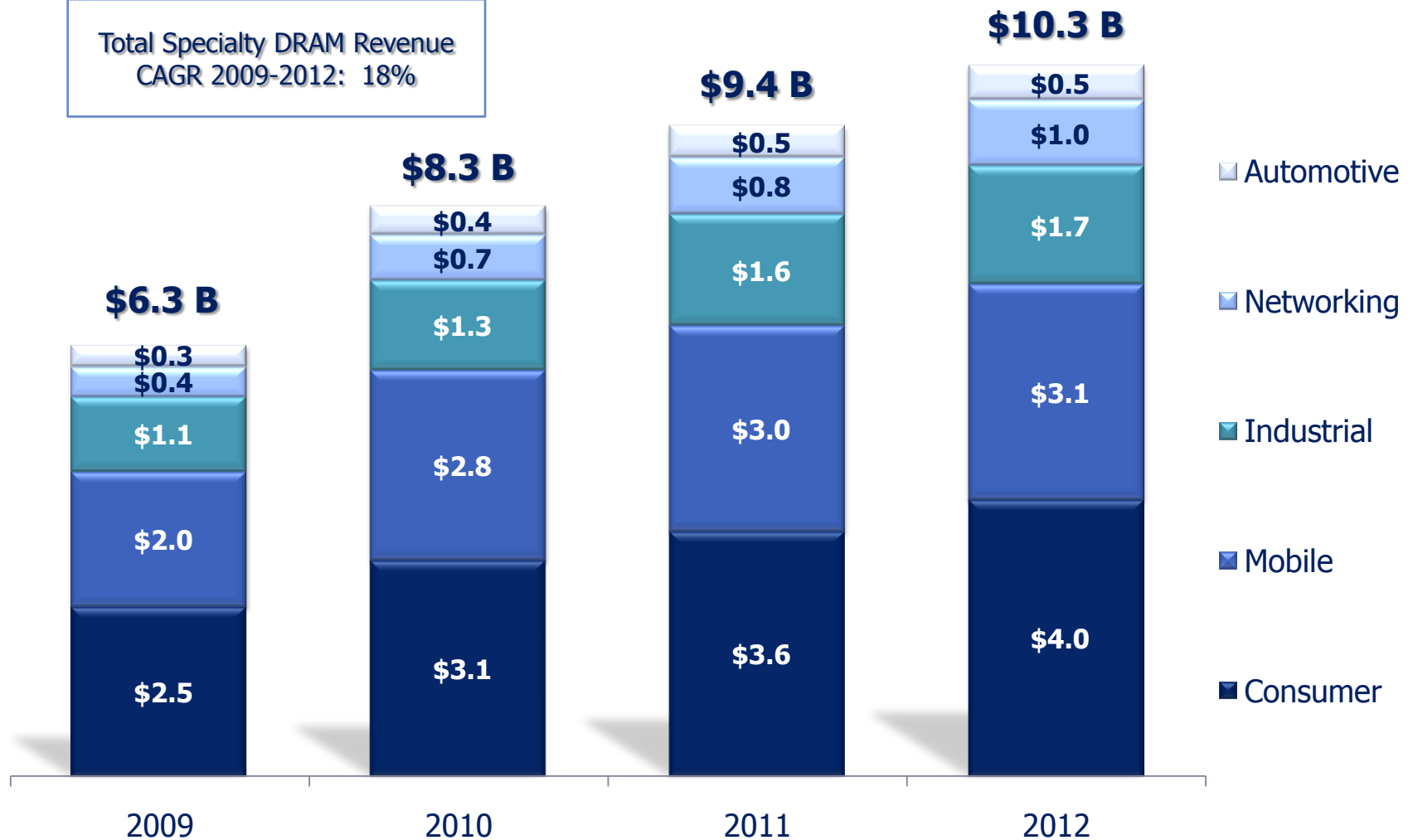
Q4-09 – Q4-10 Forecast

Source: iSuppli

# Specialty DRAM Markets

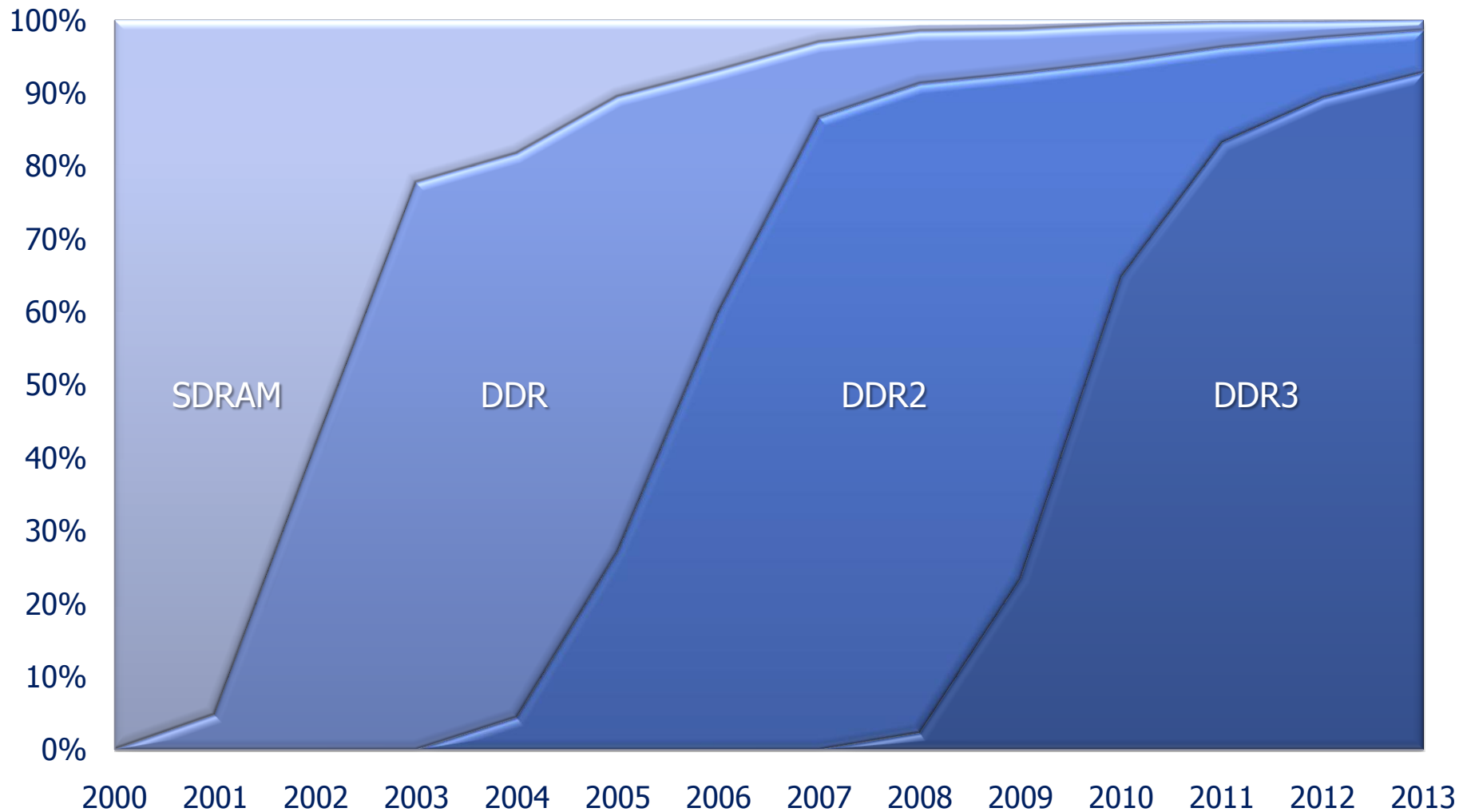
(Billions of US\$)

Total Specialty DRAM Revenue  
CAGR 2009-2012: 18%



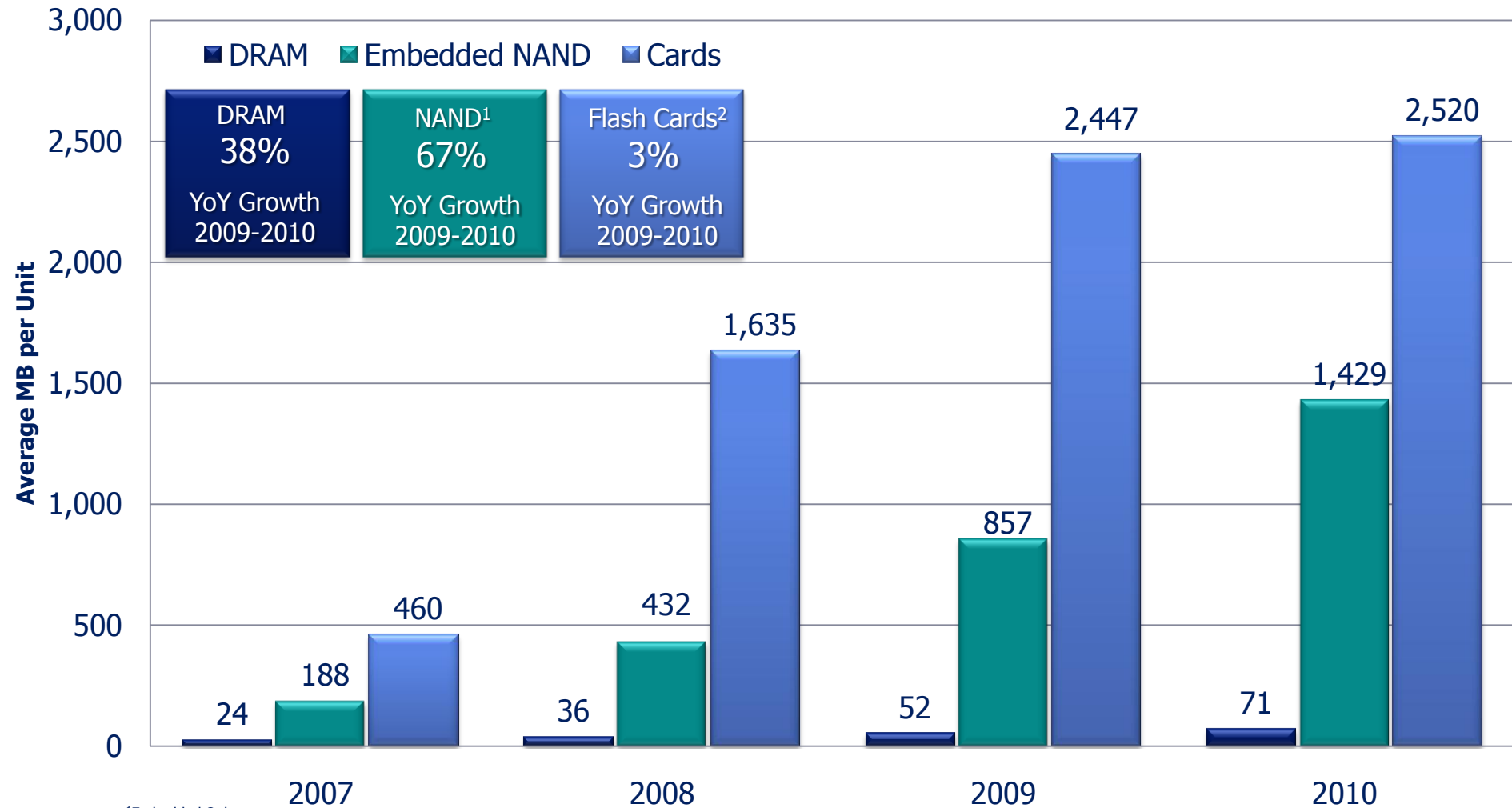
Source: iSuppli; Wired Communications listed as Networking

# DRAM Technology Transition



Source: iSuppli

# Handset Memory Content



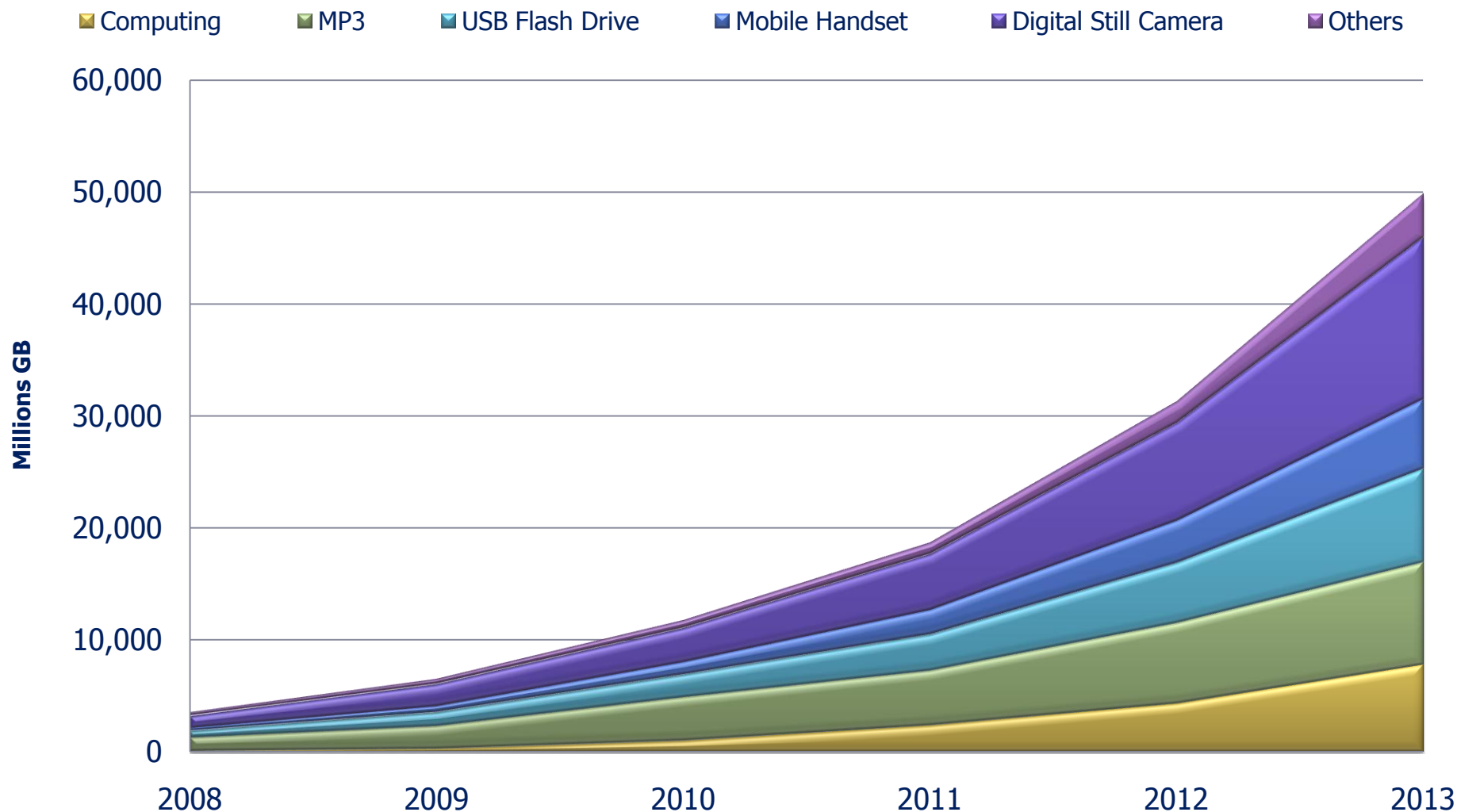
<sup>1</sup>Embedded Only

<sup>2</sup>Bundled

2009 – 2010 Forecast

Sources: Gartner, iSuppli, Micron Market Research

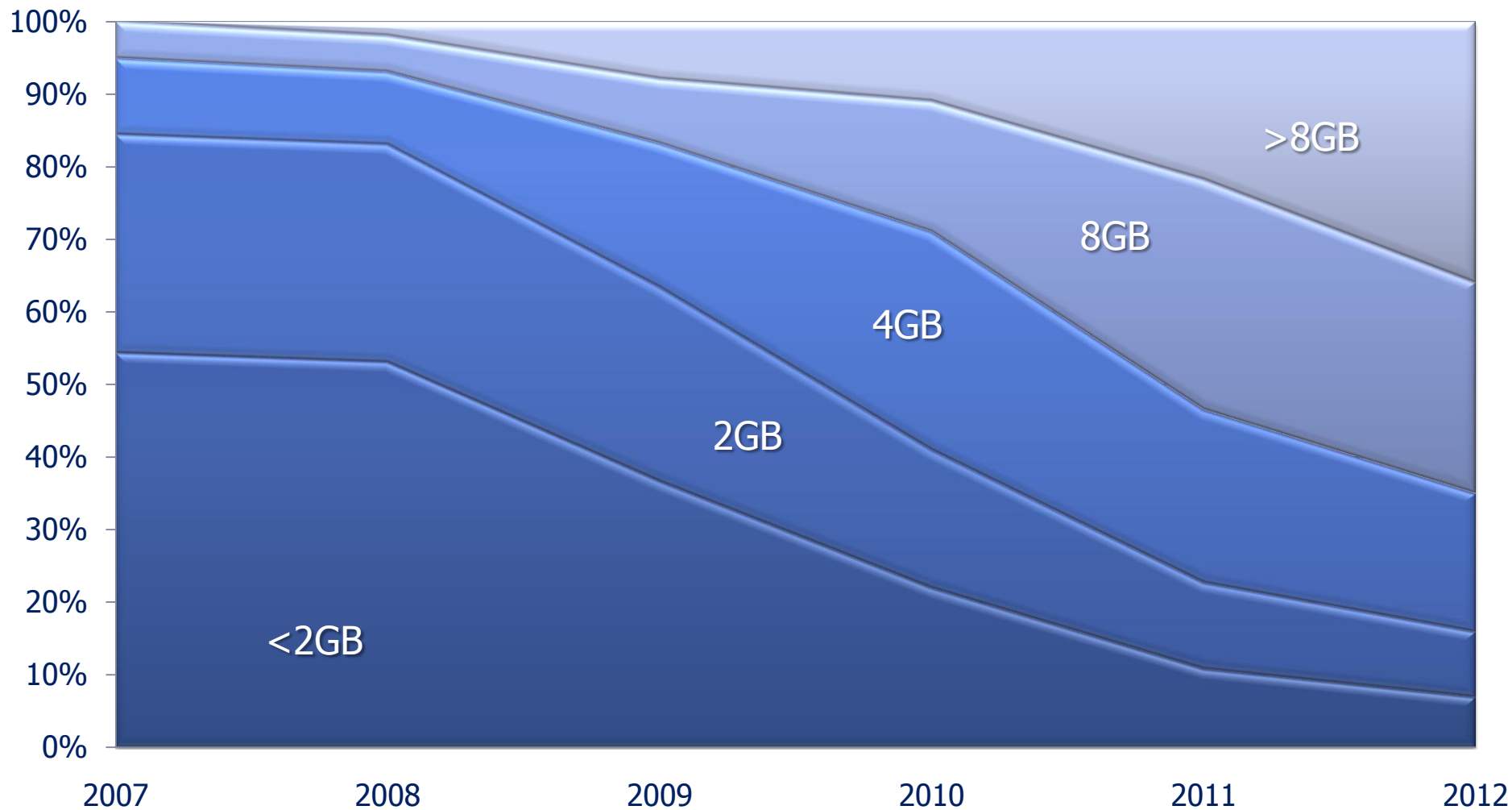
# Total NAND Market by Application



Mobile Handsets = cards + embedded  
Computing = SSD, Hybrid HDD, and PC Cache  
Other = Other consumer electronics

Source: iSuppli

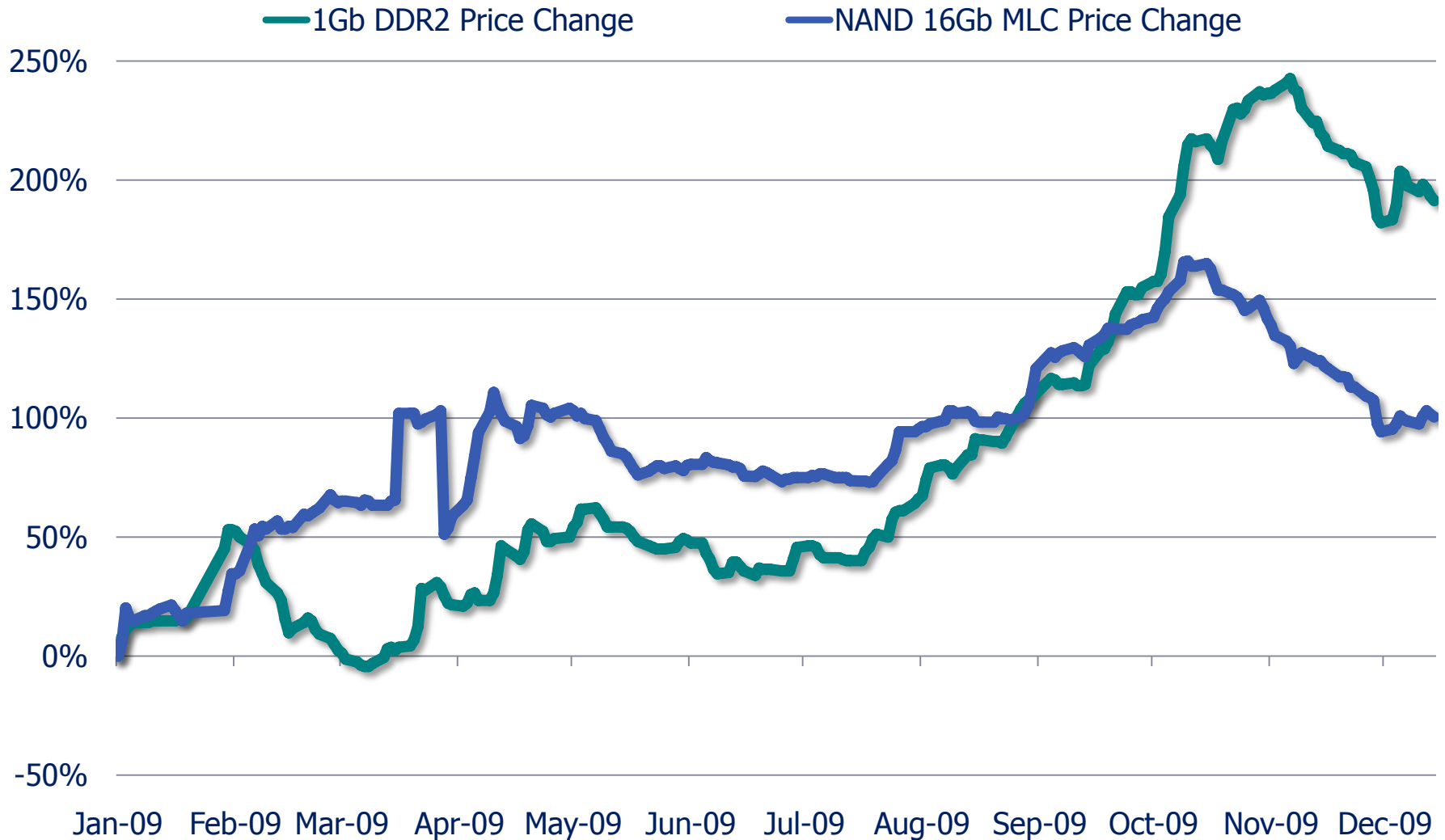
# Flash Card Density Migration



Source: iSuppli

# Memory Pricing

DRAM & NAND Spot Market ASPs YTD Increase



Source: DRAM eXchange

