# Micron Technology Financial Conference Call

Second Quarter of Fiscal 2009



#### Safe Harbor

During the course of this meeting, we may make projections or other forwardlooking statements regarding future events of the future financial performance of the Company and the industry. We wish to caution you that such statements are predictions and that actual events or results may differ materially. We refer you to the documents the Company files on a consolidated basis from time to time with Securities and Exchange Commission, specifically the Company's most recent Form 10-K and Form 10-Q. These documents contain and identify important factors that could cause the actual results for the Company on a consolidated basis to differ materially from those contained in our projections or forward-looking statements. These certain factors can be found at <a href="http://www.micron.com/certainfactors">http://www.micron.com/certainfactors</a>. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forwardlooking statements after the date of the presentation to conform these statements to actual results.



## Ron Foster

CFO and VP of Finance

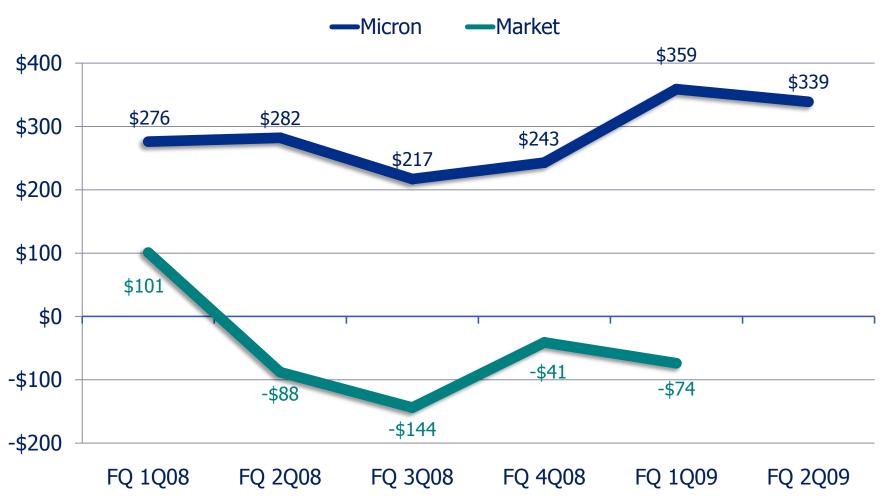


# **Financial Summary**

Dollars in millions, except per share	Q2 – 2009	% of Sales	Q1 – 2009	% of Sales
Net sales	\$993	100%	\$1,402	100%
Gross margin*	(267)	-27%	(449)	-32%
Operating (loss)	(708)	-71%	(672)	-48%
Income tax (provisions)	(4)		(13)	
			40	
Non-controlling interest in net (income) loss	51		13	
Restructuring credits (charges)	(105)		66	
Net (loss)	(\$751)	-76%	(\$706)	-50%
Diluted (loss) per share	(\$0.97)		(\$0.91)	
Shares in diluted EPS calc	773.9		773.3	
*Including NRV				

### Cash Flow From Operations

(Millions of US\$)



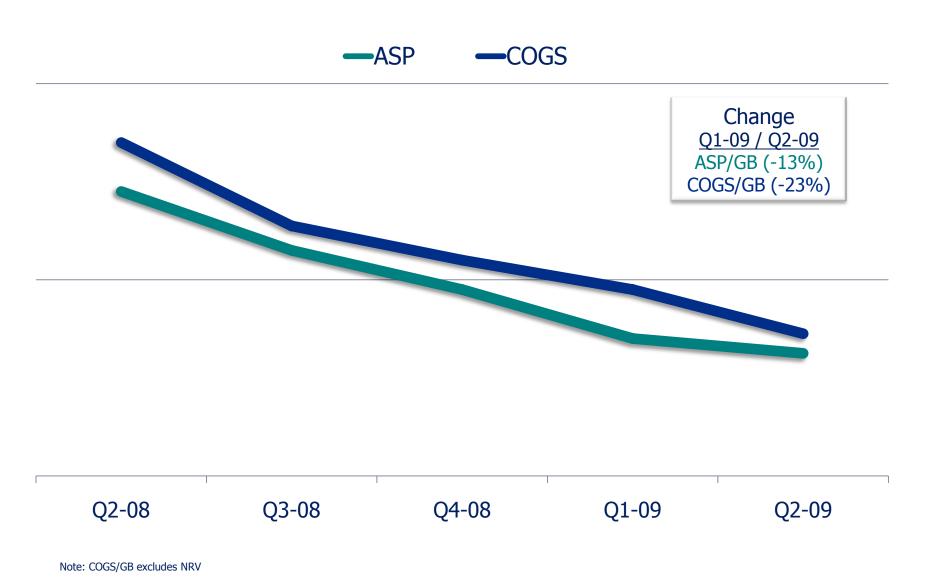
<sup>\*</sup> All competitor data based on closest calendar quarter, Micron data based on fiscal quarters

Source: Company Data, Finance Strategy Group

Market: Elpida, Hynix, Inotera, Nanya, Powerchip, ProMOS, Winbond Represented by a simple average of competitors' respective operating cash flows

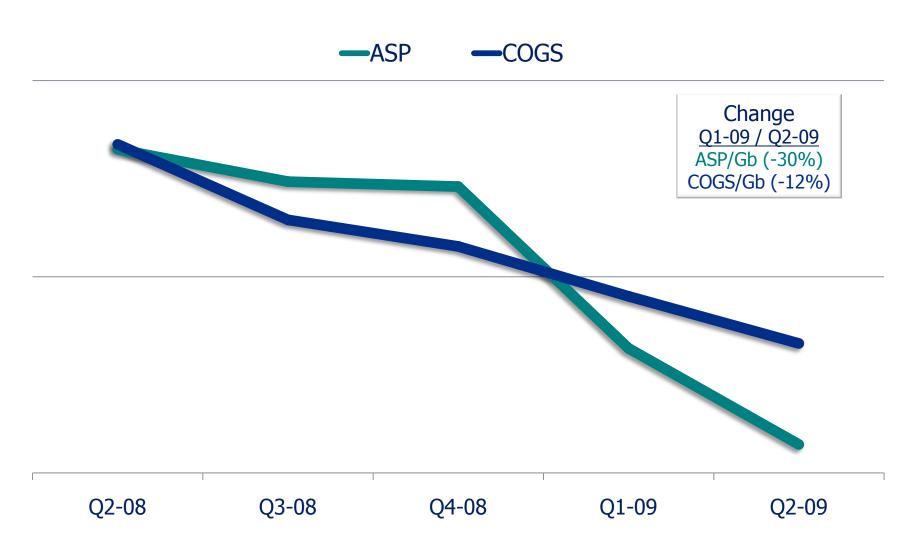
<sup>\*\*</sup> Powerchip and ProMOS as analyst estimates

#### Micron NAND ASP & Cost Trends





#### Micron DRAM ASP & Cost Trends



Note: COGS/Gb excludes NRV and idle facility costs



#### **Operating Expenses**

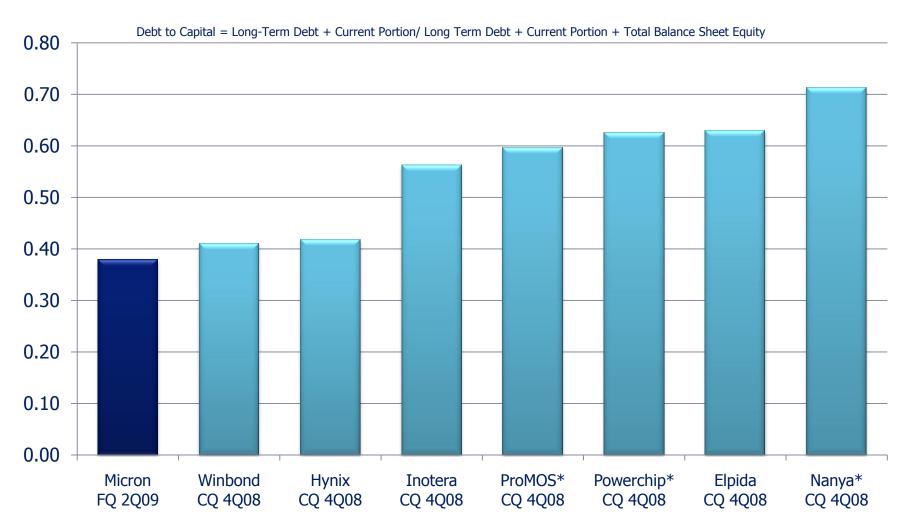
(Millions of US\$)



FQ3-07 FQ4-07 FQ1-08 FQ2-08 FQ3-08 FQ4-08 FQ1-09 FQ2-09

## Debt to Capital Ratio

(Most Recent Quarter)

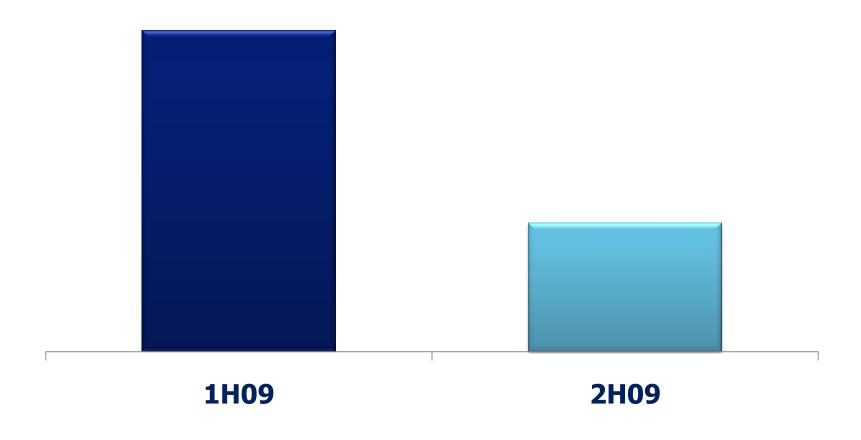


Source: Company Data, Finance Strategy Group

Micron based on Fiscal Year - others based on Calendar Year
\* Nanya, Powerchip and ProMOS are analyst estimates

## 2009F Capital Expenditures

\$650 - \$700 million



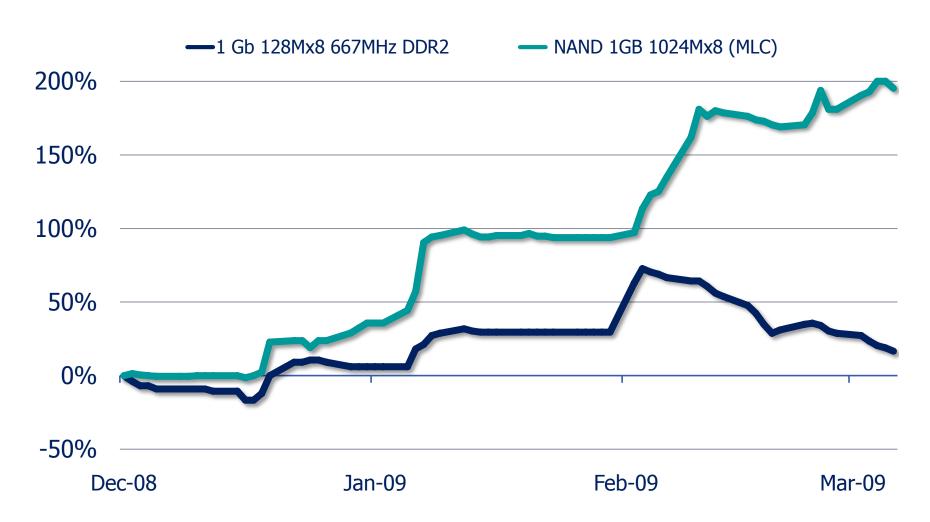
# Mark Adams

**VP of Worldwide Sales** 



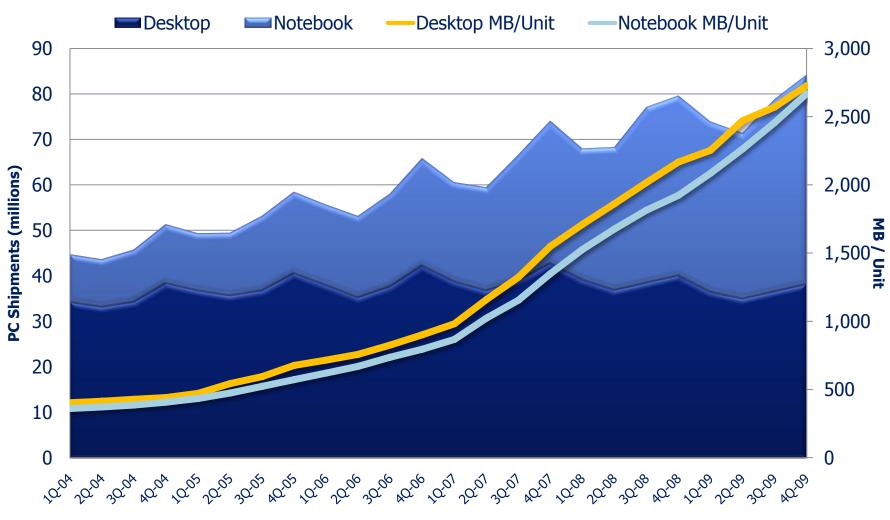
# **Memory Pricing**

#### DRAM & NAND Spot Market ASPs 3-Month Decline



Source: DRAM eXchange

#### PC Unit Shipments vs. PC Memory Content

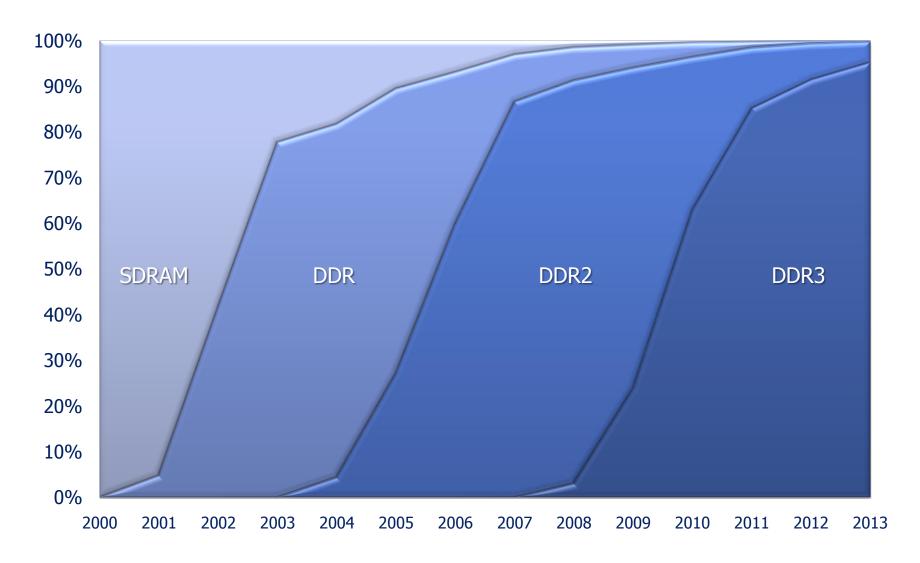


All data is in calendar quarters

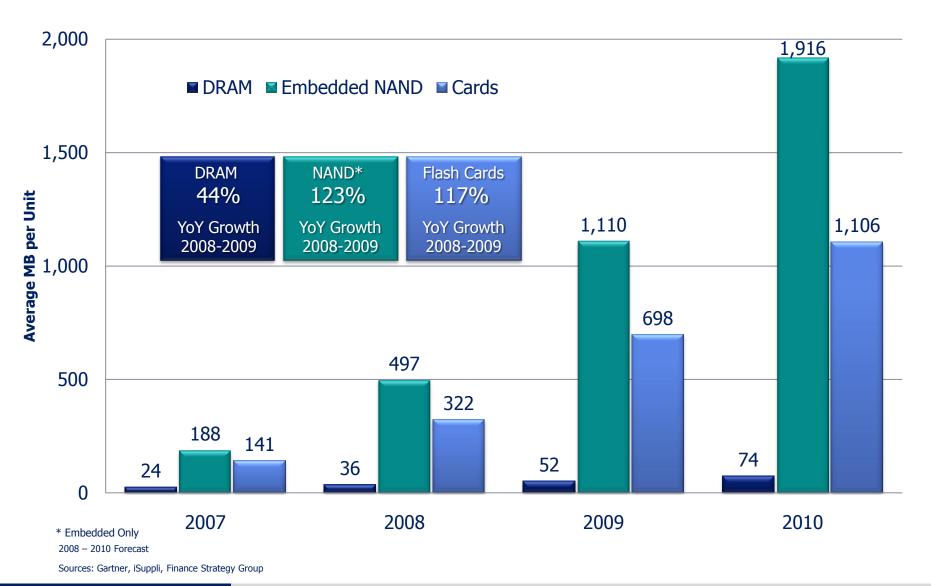
Q1-09 - Q4-09 Forecast



## **DRAM Technology Transition**

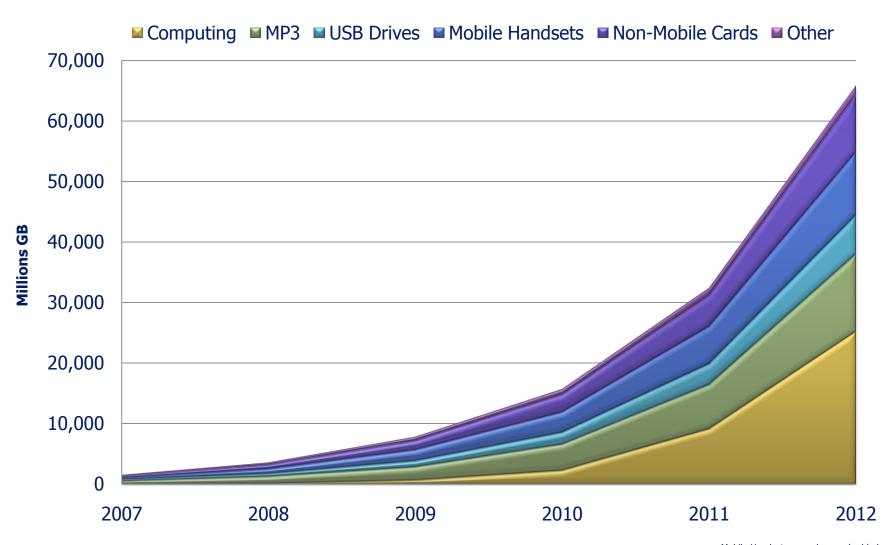


## Handset Memory Content





## Total NAND Market by Application

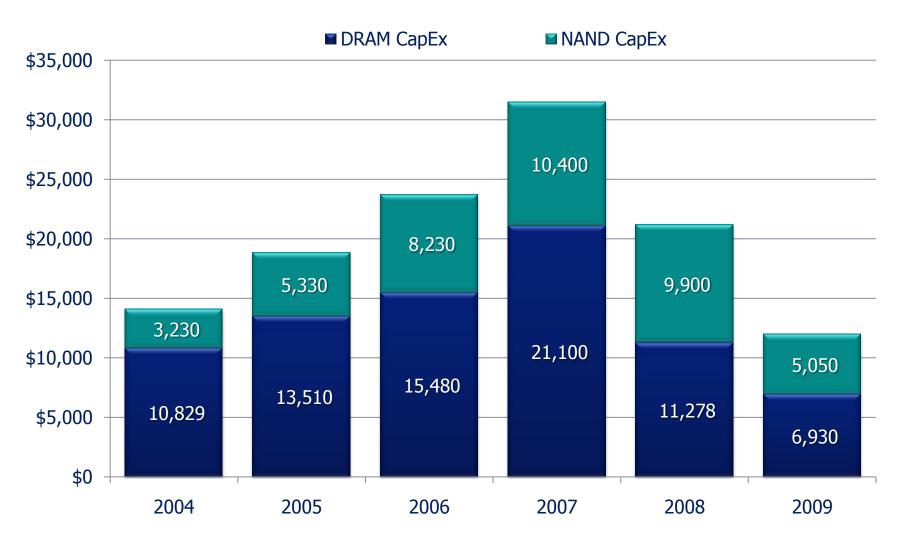


Source: iSuppli, Gartner, Finance Strategy Group

Mobile Handsets = cards + embedded Computing = SSD, Hybrid HDD, and PC Cache Other = Portable gaming, Set Top Boxes, Other consumer

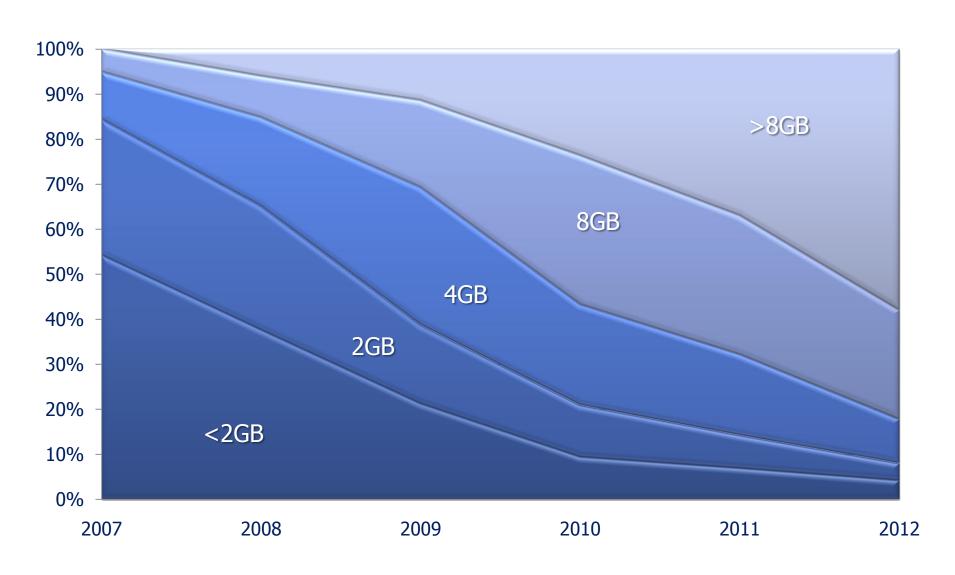
## Memory Industry CapEx

(Millions of US\$)



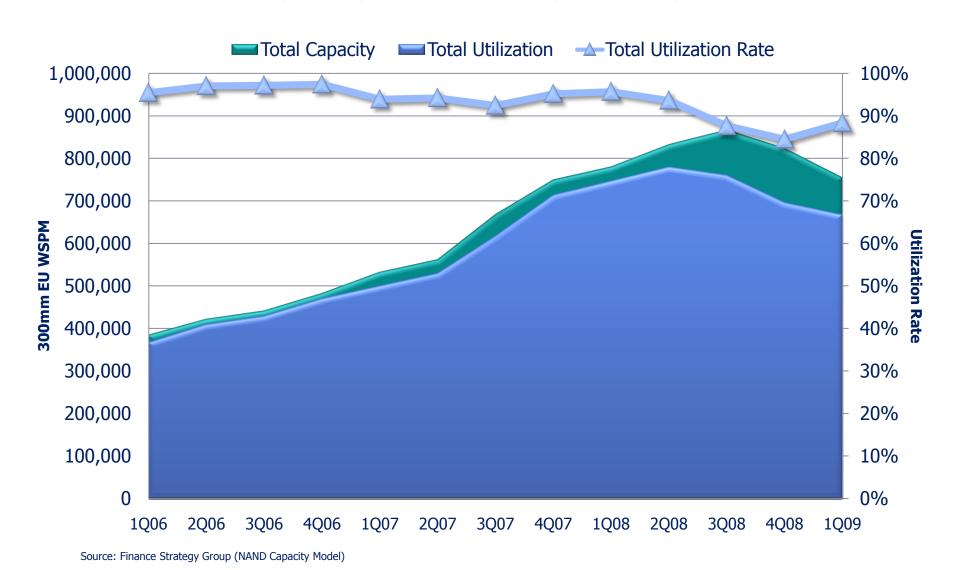


## Flash Card Density Migration



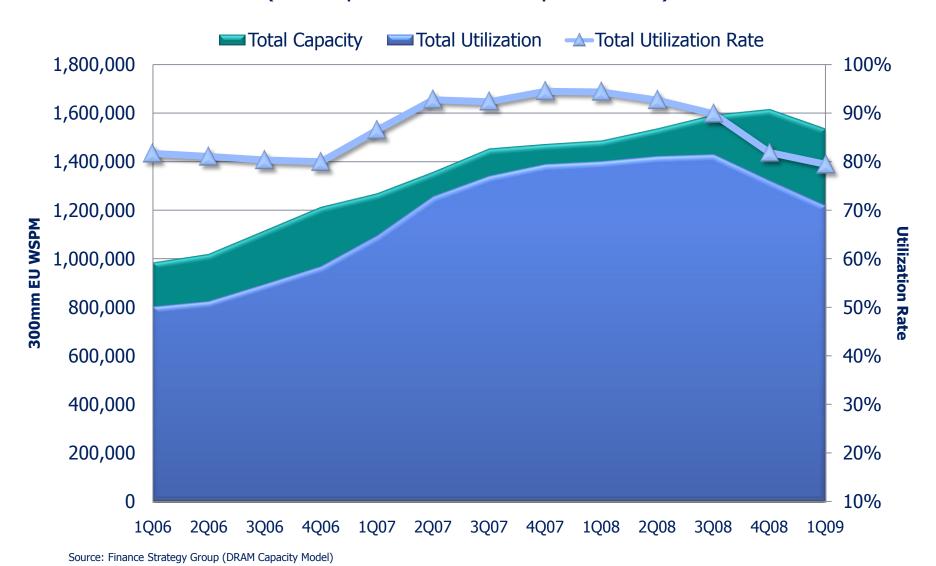
## **NAND Capacity Utilization**

(12" Equivalent Wafers per Month)



## **DRAM Capacity Utilization**

(12" Equivalent Wafers per Month)



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